#### **MIDLAND CHAMBER** of Commerce

### 2025-2029 Strategic Plan



### INFLUENTIAL **Chamber**

## STRATEGIC Business Support

# QUALITY Growth + Development

# VOICE of Business + Public Policy

### PROMOTE **Midland**

Maintain a respected Chamber of Commerce.

Provide resources to improve business viability.

Encourage quality growth and development.

Advocate for public policy beneficial for business.

Promote life, work, tourism and conventions in Midland.

- Excellence: Sustain the highest standards of Chamber Excellence.
- Professionalism: Maintain a professional and educated board and staff.
- Well-resourced: Preserve the financial viability and resources of the Chamber.
- Innovation: Foster innovation to drive growth and excellence.
- Expansion: Expand
   the membership of the
   Chamber, reflecting the
   growth and diversity of
   the business community.
- Presence: Promote and market the Chamber to build awareness of our value.

- Relevance: Develop and deliver relevant member benefits, programs and services.
- Resourceful: Serve as a leading resource for business solutions.
- Inclusive: Tailor offerings to resource changing demographics of the business community.
- Connections: Facilitate meaningful business promotions and networking opportunities to foster connections and collaborations.
- Empowerment: Provide tools and resources to support the unique interests of small business.
- Collaborations: Develop and utilize strategic partnerships to enhance Chamber activities.

- Development: Support sound community and economic development throughout Midland.
- Infrastructure: Support initiatives for infrastructure enhancement throughout the community and region.
- Community: Implement and support initiatives to enhance Midland's quality of place.
- Leadership: Provide and support community and business leadership development.
- Education: Develop and support local education initiatives to enhance workforce development.

- Convene: Serve as the convener of forums to identify and communicate the concerns of business.
- Influential: Increase public policy influence and effectiveness through collaboration and leadership.
- Awareness: Ensure awareness of the positions of the Chamber.
- **Engagement:** Engage the business community in initiatives.
- Advocacy: Educate and impact policymakers on public policies affecting business.
- Informative: Provide ballot information relevant to business.

- Life: Promote Midland as a home for life, work and play.
- Commerce: Promote
   Midland as a destination
   for sports, culture, leisure,
   tourism and conventions.
- Opportunity: Foster and encourage initiatives that support greater tourism.
- Heritage: Celebrate the heritage, achievements and unique attributes of Midland.